Sage 50—U.S. Edition

Sage 50 Accounting 2010 - 2013 Release Overview

Make your business life easier with Sage 50 Accounting, the solution that adapts to your needs and helps you organize and manage your business. Sage 50 is designed and delivered by people who understand small businesses and are ready to give you relevant advice and support when and where you need it. It's an easy-to-use solution that comes with robust core accounting and business management features along with service and support you can trust. You will save time and money and accomplish more every day with Sage 50 Accounting.*

New! Sage 50 Accounting 2013

*Features vary by product. Please visit www.sage50accounting.com for a list of specific product features.

This release of the Sage 50 Accounting product line simplifies everyday tasks so you can get the right work done, includes tools that provide guidance to help you make informed business decisions, and lets you customize and adapt Sage 50 to meet your needs.

NEW! Convenient Bank Reconciliation

Now you can do bank reconciliations more easily[1] – when you need to and regardless of your company's current accounting period. This allows you to work more efficiently, eliminates after-hours and weekend reconciliations, helps prevent posting errors in prior periods, and saves you and others time because users can work in the current accounting period while you reconcile in another.

NEW! Expanded Amount and Currency Field Lengths

Record amounts up to $99,999,999,999,999.00000 on transaction screens, list views, dashboards, reports, forms, account register and the maintain inventory item history tab screen. Perfect for companies that use currencies other than the U.S. dollar, or for businesses that track large quantities of small inventory items requiring more than two digits to the right of the decimal place.

IMPROVED! Sage 50 Business Intelligence Enhancements

Enhancements to Sage 50 Business Intelligence[2] let you spend more time gaining insight you're your information and less time exporting data and formatting it into something you can use. The enhancements include:

- The new Inventory Analysis Report which offers real-time inventory information that helps better forecast consumption of goods and manage the supply chain
- The Dashboard which provides a graphical summary of Key Performance Indicators, such as profit/loss, top 5 expenses, top 5 customers, etc.
- The Report Designer which lets you create your own unique layouts for Financial Reports using simple drag and drop functionality

NEW! Inactivate Multiple Vendor Records

Quickly identify and deactivate old or unused vendor records all at one time. The Set Multiple Records as Inactive tool results in faster searching with less scrolling during data entry, improves lookup performance by better managing your list of vendors, and makes it easier to clean up your database and complete year-end tasks.

NEW! Mobile Integration[3]

Sage Mobile Payments turns your cell phone, smart phone, or tablet into a secure and convenient credit card terminal. You no longer have to go to your office or be at your computer to swipe a credit card! Accept payments on the go, in your front office or retail store, and even at your customer's site. With features such as real-time authorization, emailed receipts, void and online reporting, you can take credit card payments virtually anywhere and get your money faster.

NEW! Integrated Sage E-Marketing[4]

Sage E-Marketing is a low-cost and efficient way to increase sales through a professional email marketing program from SwiftPage. Easily import your existing Sage 50 customers from your Customer or Contact list views up to the Sage E-marketing portal. Run special marketing campaigns that let you track results and focus on your most popular products, services and customers.

NEW! Waste-free Check Printing

Save money when printing vendor and payroll checks by optionally excluding zero-amount checks. And now for checks that need more remittance room on the stub, Sage 50 will print the additional information on plain paper – and do it at the end of the regular print run. No more voided checks and wasted money!

Sage Peachtree Accounting 2012

Copy Transactions

Quickly create a new transaction based on a previously saved one, allowing you to easily make modifications instead of manually recreating every line item. This feature is available on seven screens: Quotes, Sales Orders, Proposals, Sales Invoicing, Purchase Orders, Purchase Invoices, and General Journal Entries.

System Check

An early warning and monitoring tool to help identify potential application issues and offer advice on how to resolve them, thereby increasing peace of mind and preventing possible downtime or lost productivity.

Business Intelligence

Sage Business Intelligence[2] is an integrated reporting and analysis solution. Using the familiar interface of Excel, it enables more robust, custom reporting and easier access to your data.

Vendor Management Center

Gain greater visibility into all the information you need for a specific vendor on one customizable dashboard.

Management Center Enhancements

User-friendly enhancements as to how information is viewed and used within the customizable My Dashboard and Management Centers. Includes automatic totaling of columns from transaction lists, changing the number of lines displayed within each module in the customized view, and making it easier to find default and selected items in a scrolled down list when filtering for information.

Sage Advisor

Sage Advisor helps customers experience the full value of their software investment. Through personalized dashboards, engaging “show me how” videos, on-screen help and other business resources Sage Advisor helps customers learn more about their Sage product, discover new ways to simplify their processes, and obtain valuable business advice.

Expanded Payroll Fields

More fields on both the employee and employer/company payroll records allow for recording of additional benefits, deductions and liabilities, and help customers comply with legislative requirements, such as the Health Care Act of 2010. There are now a maximum of 40 fields available for each, up from 30 employee fields and 10 employer/company fields.

Easier Network Installation

A more efficient installation option for multi-user versions that allows you to run multiple workstation installs simultaneously while greatly reducing the number of steps required.

New My Dashboard Modules

Eleven new modules for My Dashboard -- including General Journal Entries, Inventory Adjustments, Payroll, Assemblies, Purchases Received, Top Vendors, and Item Purchase History by Vendor -- push its value beyond the sales team and into the purchasing and operations groups, allowing more people in the organization to work better and faster.

Workflow Automation

Establish default assignments for all of your transaction statuses to ensure that work is routed to the appropriate person at the right time. Easily view and add transaction tracking notes from the Customer Management Center.

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Sage Peachtree Accounting 2011

Inventory and Services Management Center

A customizable dashboard that helps users process large quantities of information about a single inventory item or service at a glance. It enables quick research, comparisons, and decision making. Excellent for understanding quantities, usage, and complex assemblies relationships. Provides answers to inventory questions about last unit price, number of units, vendors, open transactions, backorders, and more. Manages assemblies at-a-glance by seeing items on BOMs, component usage, assemblies built, and work tickets. Helps evaluate business impacts of a service -- usage, revenue, and more. You will spend less time digging for information when tracking inventory or planning purchases, especially locating specific items in a list of thousands with similar names.

Streamlined Service Billing

For businesses that provide services, you can quickly invoice customers for any unbilled time and expenses. Users can filter unbilled items by date, customer or job. The outstanding time and expenses are then transferred directly to an invoice. Improving your billing efficiency can translate directly into business results. The faster you collect revenue owed to you, the sooner you can put it to productive use. The existing invoicing process remains the same; you decide which method to use.

Job Status Indicators

Customizable statuses with visual “red/yellow/green stoplights” for easy identification. There are four default statuses, but the field is completely customizable to meet the needs of your business. You can easily delete, rename, or change the color-coded stoplight button attached to each status. You can add virtually unlimited new status types. (eg., At Risk, On Schedule, Late).

Job & Project Management Center

Proactively manage your projects with easy access to job information in one centralized place. A second tab on the new Job Navigation Center provides a customizable, dashboard view of information “per job”, “per job/phase” or “per job/phase/cc”.

Interactive Job Reporting

Quick, custom reports with totals that can be developed from job modules on the dashboard. You can customize what information you want or need to see on each job module. The totals line on each module now automatically updates when new information is shown. The Job Profitability module with comparisons of Original, Estimated vs. Committed and the various filters can make this one module into hundreds of reports. The totals carry the sum function to Microsoft® Excel® which makes it very easy to continue to customize. You can send the output to multiple formats - Excel, PDF or email.

Job Navigation Center

"One Stop Shop" for accessing all job-related information including tasks and reports in a centralized dashboard. You can view a complete list of jobs and drill down to the details from the list. The new Job Status Indicator makes it easy to see or sort by the status. New buttons allow you to easily access Job Phases, Cost Codes and Change Orders in the Job Tasks window.

Easier Data Entry for Jobs

Four usability improvements that reduce steps and enhance data entry for jobs. When you select the job on the first line of a transaction it automatically populates to the following lines – no additional clicks required. You don't have to take your hands off the keyboard to select the correct job, phase, or cost code. You can easily find the correct job because the customer name is now shown in the dropdown list. You can opt for a warning if you have forgotten to enter a job on sales or purchase transactions.

More Room for Job Notes

Job notes field has been expanded to allow the user to enter more information. You can cut/paste information from emails or other documentation directly in this field. You can also bring data directly into the software using the import/export feature.

Change Order Processing

Allows Change Order tracking and list view/reporting, provides a new Change Order Form to capture approvals, and updates estimated revenues and expenses with approved changes. Eliminate manual change order tracking processes and keep all of your information in one place. Tracking features include noting when a change order is approved, when it is applied to transactions, any changes to projected end date, and maintaining all notes applicable to the change order. You will have better insight into the impact of change orders on jobs' revenues and expenses (down to phase and cost codes).

Enhanced Assemblies Reporting

Handle assemblies in new ways with modules on the Inventory and Services Management Center. Users can customize the dashboard for at-a-glance, detailed information about a specific assembly item. Enables quick research, comparisons, and decisions about complex assemblies relationships. Each module is still controlled by existing security measures and will automatically respect the security settings you have today. Provides Answers to inventory questions about quantity on hand and cost of all components, quantity needed of this item in each assembly, and more. Managing assemblies can be done at-a-glance by seeing items on BOMs, component usage, assemblies built, and work tickets. Each user in the office can customize assemblies reporting on the Inventory and Services Management Center to their own unique needs.

Setup Advisor

A retractable panel is docked to the side of each screen in which customer, vendor, employee, inventory and other records are maintained in the software. Each time a field within one of these screens is selected, the panel automatically displays related instructions, descriptions, and links. The guide panel can be turned on or off for each user.

Peachtree by Sage 2010

Transaction History

Save time getting to the information you need to take action! Easily and quickly view all history related to a particular customer or vendor transaction throughout the entire chain of events at any point in the sales or purchase process. View forward from a quote to a receipt or backwards from a payment to a purchase order.

Customer Management Center

View the details you need all-in-one-place to better manage and service your customers without missing a beat. Create a customizable dashboard view of your customers' information such as their converted and unconverted quotes, invoices, receipts, time tickets, aged balances, items sold, and much more. Look up customers quickly based on their id, phone number or any of their contact information or recently looked up customers, and filter further based on date ranges. Export customer information to Microsoft Excel, PDF or email.

Open Multiple Companies[5]

Get your work done faster by being able to open multiple companies within the software at the same time! Open all of your companies and toggle to the company you need without closing your current company. Save time by not having to re-enter your login information when switching between companies. Enter your user id & password once and the software will remember it until you close out.

Multiple Contacts

Store a virtually unlimited number of contacts[6] per company! The new "Contacts" tab in the Customers screen allows you to keep track of any specific details you want regarding multiple contacts per company. Track more details like multiple contacts titles, phone numbers, e-mail address and specify the bill-to and ship-to contacts. A new Notes field allows you to track unique information about each contact.

Automatic Backup

Automate your backup process for any time that is convenient for you and your company! No more hassles or worries about the safety and security of your data. With Automatic Backup, set up your schedule once, and the rest is taken care of for you. The software doesn't even have to be running to make the scheduled backup.

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Disclaimers

1 If importing an online bank statement, Internet access required. Your bank may charge a fee to download statements.
2 Additional fees required. After a sixty day free trial, the service is available with Sage 50 Pro Accounting 2013 and higher; included at no additional charge with Sage Business Care for the 2012 and 2013 versions.
3 Subject to approval and to Sage Payment Solutions terms and conditions. Additional fees, internet access, and credit card required.
4 Additional fees required. Subject to Swiftpage terms and conditions.
5 When opening more than one company, while performance is not impacted, you will experience reduced product functionality in those companies opened after the first one.
6 There is a maximum of 20 ship to addresses and 1 billing address per customer. Only 2 contacts per customer can be synced with Outlook.